

PURCHASING PLUS (GPO)



Reduce Cost

No Minimum Order Requirements

Easy No Cost Enrollment

Leader in Customer Service

New Service Line Opportunities

In 2011, the USPI network of physicians spoke. We listened and created the Physician Strategy Group (PSG), a new consulting division of USPI focused on the sustainability of the physician private practice.

Our physician partners expressed a need for our help to reduce their operational costs and improve their practice's profitability. PSG responded by conducting a thorough review of the GPO market for physician groups and a competitive RFP process. As a result, we selected Provista as our GPO strategic partner because of their commitment to service, choice and value. This partnership will help the physicians in the USPI network to save on supplies, services, and capital equipment while reducing their operating expenses and improving their practice's profitability.

The program is voluntary, costs nothing, and does not require any purchase. Participants can save 15% or more on approximately 80% of the things they purchase in their practice - all accessed through Provista's portfolio of contracts, an industry leader in customer service.

**Next time you have a big decision to make,
like purchasing, call PSG.**



PHYSICIAN STRATEGY GROUP

SERVING THE USPI PHYSICIAN NETWORK

For more information on PSG or Purchasing Plus, please visit us at www.PhysicianStrategyGroup.com or give us a call toll free at **855.207.5230**.

PURCHASING PLUS DELIVERS MORE SAVINGS ON SUPPLIES OUR PHYSICIANS USE MOST

Medical | Surgical. Purchasing Plus offers more than 300 pre-negotiated agreements on everything from exam gloves to bandages to syringes. Many items are available through NOVAPLUS®, which gives you an average 17% savings over supplier-branded products.

Pharmacy. Purchasing Plus offers competitive pricing for a complete line of pharmaceutical products, including NOVAPLUS, our private label selection of generics. When you choose NOVAPLUS pharmaceuticals, supply shortages won't hinder your delivery of patient care. As part of the agreement with our manufacturing partners, Novation Authorized Distributors are required to stock NOVAPLUS products at all times, ensuring that the NOVAPLUS products our members rely on are consistently available.

Lab Supplies. USPI network physicians will save like never before on the supplies they need, including access to contracts spanning capital equipment and consumables for chemistry, hematology, blood bank, coagulation and microbiology. Purchasing Plus covers 85 percent of a typical laboratory's needs, including 14 categories, 46 agreements and 30 suppliers.

Diagnostic Imaging. The Purchasing Plus portfolio includes capital equipment agreements for all imaging modalities - MR, CT, ultrasound, nuclear medicine, general diagnostic, bone densitometry, mammography, PET, angiography and cardiac catheterization. You can also save on radiopharmaceuticals.

Practice administration. Agreements that cover non-clinical items including office products and services, furniture, computer software and hardware services, telecom services and equipment, housekeeping supplies and services, food/nutrition to effectively run a physician's practice.



For more information or to enroll in Purchasing Plus, go to
www.PhysicianStrategyGroup.com

